

ANNEX 'A' - PUBLIC AIC PLAN

Public Australian Industry Capability Plan (PAICP) Land129-4B Small Uncrewed Aerial System

Company Details

Company Name: Quantum-Systems Inc.

Address: 11943 Discovery Court, Moorpark, California, 93021

Website: www.quantumdrones.com

Executive Summary

Quantum-Systems Inc. is contracted with the Commonwealth of Australia under two significant contracts to bolster Australian Defence capabilities with advanced Small Uncrewed Aerial Systems (SUAS). The contracts, identified as Acquisition Contract Number RASSD/CON/20806/1 and Support Contract Number RASSD/CON/20806/2, encompass the design, development, production, and support of SUAS mission systems for the Australian Army and Royal Australian Air Force (RAAF).

The whole of life costs for these contracts amount to AUD \$90M (exclusive of GST) and target an Australian Content Expenditure (ACE) Percentage of 71.5%, showcasing our commitment to local industry growth. Scheduled over seven years until 30 June 2031, these contracts underscore our dedication to fulfilling AIC objectives and fostering economic development within Australia

Subcontracted Work

Our subcontracting strategy underscores our commitment to engaging Australian industry in contract execution. While the scope of subcontracted work is still in the planning phase, it is expected to significantly contribute to the local economy, with an estimated value of \$37M AUD and an ACE target of 57%. Our plan prioritizes the inclusion of Indigenous Enterprises, SMEs, and entities supporting veteran employment, aligning directly with AIC objectives to foster local industry development.

Creation, Enhancement and Maintenance of Australian Industry Capabilities

Quantum-Systems Inc. is dedicated to fostering the creation, enhancement, and maintenance of Australian Industry Capabilities. In alignment with this commitment, we have established Quantum-Systems Pty Ltd. in Redbank, Queensland. This strategic initiative aims to provide in-country capability to support our contractual obligations, fostering closer collaboration with local industry stakeholders and driving economic growth within the region. We will continue to actively identify further opportunities for the Australian industry, reinforcing our dedication to nurturing local talent and industry development.

Future Work Opportunities

We are identifying future opportunities for Australian Industry in goods and services procurement, demonstrating our commitment to maximizing local participation. Detailed information on these opportunities, including scope and potential work locations, will be disseminated as they become defined, ensuring transparency, and providing clear avenues for Australian entities to engage.

Market Engagement

Our engagement process is transparent and accessible, detailing steps Australian entities can follow to participate in upcoming work opportunities. This includes a structured approach to advertising, tendering, and subcontract awarding, with information disseminated through our website and other industry channels.

For additional details and to register interest, stakeholders are encouraged to reach out to:

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Quantum-Systems Inc.

31 March 2024