

Company Details:

Company Name: BAE Systems Australia Limited
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Executive Summary:

The Commonwealth have contracted BAE Systems Australia to provide sustainment and support services for a range of ground based electronic systems for the Surveillance and Control System Program Office (S&C 90). The equipment systems and services provided under the contract include the following:

1. Operational maintenance at Oakey Army Aviation Centre in Queensland for Alenia Radar, Airfield Lighting, RAAF Australian Military Aviation Communications System (AMACCS) Radios, Australian Defence Air Traffic System (ADATS), Instrument Landing System (ILS), Doppler VHF Omnidirectional Radio (DVOR), Distance Measuring Equipment (DME) and Beacons.
2. Operational maintenance at East Sale School of Air Traffic Control in Victoria for Tower Visual Simulators, Part Task Trainers and ADATS Simulators.
3. Provision of Engineering Support, (including design of modifications as a Contractor Authorised Engineering Organisation), Maintenance Support, Supply Support and Training Support for the AMACCS.
4. Provision of Engineering Support, (including design of modifications as a Contractor Authorised Engineering Organisation), Maintenance Support, Supply Support and Training Support for the Fixed Tactical Air Navigation (FTACAN) systems installed at eleven (11) sites around Australia and the Defence fleet of Deployable TACAN (DTACAN) systems.

The contract consolidates existing support contracts between BAE Systems Australia and S&C SPO along with the transition of a replacement AFM 1012 FTACAN capability into service.

The contract duration is 5 years from 01 July 2018 with a contract value of \$26.38M at contract signature with no work packages relating to an Industry Requirement. All activities are conducted in Australia with local industry value equal to the contract value. There are no subcontractors engaged to provide any activities.

In relation to Indigenous enterprise or a Small Medium Enterprise within our supply chain, we have a strategic relationship with the Indigenous Defence Consortium (IDC) where we advertise opportunities to Indigenous supply chain. IDC is an organisation focussed on helping Indigenous businesses and entrepreneurs capitalise on the National Innovation and Science Agenda by delivering skills, innovation, services and supplies to Australian Infrastructure projects in the defence sector. IDC focusses on identifying business opportunities for its Indigenous business consortium partners. Additionally we are members

of Supply Nation, a key resource in seeking Indigenous supply opportunities. A number of Supply Nation-listed Suppliers are approved suppliers to BAE Systems Australia.

Scope of Future Work Opportunities:

BAE Systems Australia will continually review available workshare as the contract progresses to ensure it continues to support the aim of developing and strengthening Australian Industry capability.

Our review and assessments of contract scope has identified the following areas where market testing will be conducted over the next three years:

- Provision of Engineering Support, Maintenance Support, Supply Support and Training Support for the AFM 1012 FTACAN and Deployable TACAN Systems.
- Provision of Scope of Work (SOW) Supply Support elements for the supported equipment and systems.
- Provision of SOW Maintenance Support elements at Oakey Army Aviation Centre in Queensland and East Sale School of Air Traffic Control in Victoria.

Future Opportunities Industry Engagement:

Engagement will be via industry associations, the CDIC and engagement with other Defence related bodies. This engagement usually takes the form of networking activities and involvement in industry events providing face-to-face access. Additionally we have reached the vast majority of the Australian Defence supply chain through our Estimating and Pricing training provided through our Global Access Program.

However, potential suppliers who have not previously connected with BAE Systems Australia will be able to do so through a number of means:

- Go to the ICN Gateway BAE Systems Australia site where 'live opportunities' are listed.
- Engage the CDIC who will routinely call or email us with suppliers who have unique capabilities or are new entrants to the market.
- Google search for "BAE Systems Australia Suppliers" and follow the email link to get in touch.

The criteria used by BAE Systems Australia for the selection and evaluation of Approved Suppliers include price and value for money, capacity, quality, and commercial compliance to BAE Systems Australia supplier requirements. In addition, we bring companies into our supply chain and work with them to enhance their capability with the aim of them taking on more complex support activities. This results in the growth of the companies not only to support BAE Systems Australia, but also to provide support to the broader Australian industry base with potential for export opportunities.

Through its Global Access Program, BAE Systems Australia also provides opportunities for subcontractors to access global supply chains. The Global Access Program Team regularly holds briefing sessions at locations around Australia where subcontractors can be informed about domestic and international opportunities, and have the opportunities to register their interest, and present their abilities and innovations.

BAE Systems Global Access Program contact details:

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