

Fujitsu Public Australian Industry Capability (AIC) Plan CIOG NDS/1128 – National Deskside Support Services

Company Details

Company Name: Fujitsu Australia Ltd ABN 19 001 011 427
 Location: 118 Talavera Road, Macquarie Park, NSW
 Website: www.fujitsu.com/au

Executive Summary

Fujitsu Australia Ltd (Fujitsu) is contracted by the Department of Defence to provide ICT end user support services for Defence staff, military bases, offices, and locations across Australia.

Fujitsu’s partnership with the Department of Defence is to deliver desktop services, warehousing and asset management, VIP support, project services, formal messaging, and audio-visual services to the Department of Defence.

The contract was signed on 19 December 2018 with an original 3-year term following Transition-In. The contract term was recently extended until 31 July 2025. The approximate value of the contract at commencement was AUD \$91 million. The approximate value of the cumulative contract at renewal is AUD \$229.9 million. All work continues to be undertaken using Australian industry and Australian based, Fujitsu resources.

It is anticipated that at least 39 subcontractors will be engaged to provide contracted Australian industry services, at some stage, during the term of the contract as illustrated in Table 1. The Department of Defence has approved changes in the Approved Subcontractors services for the contract. Table 1 reflects the changes as of 5 April 2024.

Table 1: Australian Industry Participation in the AIC Program

Australian Company	Contracted Activity	Location
1448 Pty Ltd	Organisational Change Management and Innovation Support.	Braddon, ACT
All A.V. Pty Limited (t/as Pro AV Solutions (NSW))	Audio-Visual Project Services.	Brookvale, NSW
Aris Zinc Pty Ltd	Project Services.	Forrest, ACT
Chandler MacLeod Group	Contingent Workforce Support.	Canberra, ACT
Citadel Technology Solutions Pty Ltd	Audio-Visual Project Services.	Symonston, ACT
DRPC Global Pty Ltd (t/as Dr Group)	Project Services.	Thebarton, SA
Dynatek Services Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Armidale, NSW

About Fujitsu

Fujitsu Australia and New Zealand are full service providers of information technology and communication solutions. As one of the largest ICT organisations in the Australian and New Zealand marketplace, Fujitsu partners with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services, Fujitsu Australia and New Zealand have earned a reputation as suppliers of choice for leading corporate and government organisations. Fujitsu Australia Limited and Fujitsu New Zealand Limited are wholly owned subsidiaries of Fujitsu Limited (TSE:6702).

Australian Company	Contracted Activity	Location
Emerge IT Solutions Pty Ltd	National Deskside Support Services – up to 31 May 2024.	Katherine, NT
Green Light Australia Pty Ltd	Projects Services and Resourcing Support.	Sydney, NSW
Green Triangle Electronics Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Gambier, SA
Hardware Support Partners Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Somerville, Vic
Hissey and Associates Pty Limited (t/as Computer Research and Technology)	National Deskside Support Services – Provides support to remote sites.	Dubbo, NSW
Indigenous Defence & Infrastructure Consortium Pty Ltd	National Deskside Support Services and Project Support.	Botany, NSW
Intuit Technologies Pty Ltd (t/as Professional Computer Maintenance)	National Deskside Support Services – Provides support to remote sites.	Hobart, TAS
Jawoyn IT Pty Ltd	National Deskside Support Services – Provides support to remote sites to 31 May 2024.	Katherine, NT
Lutz-Tech	National Deskside Support Services – Provides support to remote sites.	Bundaberg, Qld
Mackay Business Machines Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Mackay, Qld
Malcolm David Townsend (t/as Surge Test and Tag Ipswich)	Test and Tag Support.	Lowood, Qld
Market Creations Technology Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Geraldton, WA
Mid Coast Gaming Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Macquarie, NSW
Midwest Multimedia Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Orange, NSW
Musarubra Australia Pty Ltd (t/as Skyhigh Security)	Project Services – Short Term.	Melbourne, VIC
NetApp Australia Pty Ltd (t/as Network Appliance Australia Pty Ltd)	Project Services – Short Term.	North Sydney, NSW
Nightglow Enterprises Pty Ltd (t/as Leading-Edge Computers Carnarvon)	National Deskside Support Services – Provides support to remote sites.	Carnarvon, WA
One Diversified (Aust) Pty Ltd	Audio-Visual National Deskside Support and Project Services.	Fyshwick, ACT
One IT Services Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Darwin, NT
Outback Data & Communications Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Woomera, SA

Australian Company	Contracted Activity	Location
Placard Pty Ltd	Smart Card Projects Services Provider.	Bayswater, VIC
Programmed Electrical Technology Ltd	Audio-Visual Project Services.	Melbourne, VIC
Shellecho Pty Ltd (t/as Tri-State Technology External Site)	National Deskside Support Services – Provides support to remote sites.	Broken Hill, NSW
Solution Seven Pty Ltd	Project Services.	Scullin, ACT
The Computer Shop Australia Pty Ltd	National Deskside Support Services – Provides support to remote sites.	Emerald, WA
The Frame Group Pty Ltd	Audio-Visual Project Services.	Sydney, NSW
The Trustee for Kahn Family Trust (t/as Headland Computers and Services)	National Deskside Support Services – Provides support to remote sites.	Headland, WA
Tospa Pty Ltd (t/as Office National Port Augusta)	National Deskside Support Services – Provides support to remote sites.	Port Augusta, SA
Total Computer Technology Pty Ltd (t/as TCT)	National Deskside Support Services – Provides support to remote sites.	North Ryde, NSW
Workforce Delta Pty Ltd	Software Configuration and Project Services.	Melbourne, VIC
WV Technologies Pty Ltd	Asset Sanitation and Disposal Services.	Fyshwick, ACT
WYWM Pty Ltd (t/as WithYouWithMe)	Workforce Training and Resourcing - National Deskside Support Services.	North Sydney, NSW

Future Opportunities / Industry Engagement

As the Fujitsu National Deskside Support Services contract progresses and further requirements are identified, future opportunities for Australian industry participation may arise. Fujitsu invites Australian industry SME's and organisations, including Indigenous owned businesses to register their interest with the Fujitsu AIC Manager should their skill, capability, innovation, and value contribute to the National Deskside Support Services contract.

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Yours sincerely,



Graeme Beardsell
Chief Executive Officer
 Fujitsu Australia Limited