

Northrop Grumman – Public AIC Plan C-27J TLS

Company Details

Company Name:	Northrop Grumman Australia Pty Ltd (NGA)
Location:	Level 1, 216 Northbourne Avenue Braddon Canberra ACT 2612 Australia +61 (0)2 6224 9000
Postal Address:	GPO Box 2180 Canberra ACT 2601
Website:	www.northropgrumman.com/Australia

Executive Summary

Contract Scope and Australian Industry Capability Intent

Northrop Grumman Australia (NGA) as the Prime and Leonardo S.p.a as the Approved Subcontractor and aircraft Original Equipment Manufacturer have been selected to deliver the C-27J Through Life Support (TLS) contract. We are proud to offer Australian industry a comprehensive approach towards the implementation of the C-27J Through Life Support Contract's Australia Industry Capability Program (AICP). Our AICP approach incorporates the full resources of the Northrop Grumman Corporation to offer greater access to Australian industry, beyond the acquisition and support of the C-27J TLS program and Platform Stewardship.

The AICP contains an overarching strategy tailored to the needs of the operational environment of the customer.

NGA, as the prime contractor to the Commonwealth customer for the C-27J TLS contract, leads and provides full platform stewardship, manages a team of specialist providers of systems and services to ensure the management, operation and support of the C-27J making use of the best of the available Australian industry capabilities.

Timetable and Contract Price

The Effective Date (ED) is expected to be 15 Nov 2017 with the Operative Date (OD) anticipated for 1 January 2018. The total contract price at ED is approximately \$105M (AUD) excluding GST.

Subcontracted Scope of Work

For the purposes of this Public AIC Plan, final decision with respect to how much work will be subcontracted in Australia and to whom will be finalised post OD.

Work Location

Work on the program will initially be delivered at RAAF Base Richmond NSW, transitioning to RAAF Base Amberley QLD and Northrop Grumman's facilities in the Brisbane area. Work will also be carried out at the premises of each supplier/subcontractor or, where appropriate, site related work specific to this contract will be within the nominated RAAF Bases and/or on-site at Northrop Grumman's Southern Queensland facilities.

Key Offerings

The key offerings in the program that relate to AIC Local Industry Activities (LIA) have been identified by NGA as:

- Program Support Services
- Engineering Support Services
- Maintenance Support Services
- Supply Support Services

The key offerings will be enhanced by transfer of expertise from Northrop Grumman to Australian industry once the program is underway.

Scope of Future Work Opportunities

The areas of opportunity that exist for Australian industry within the scope of work are in the provision of:

- Program Support Services for the C-27J platform may include: Continuous Improvement and Efficiency support Services, Cost analytics and modelling services, Environmental Surveillance and Analysis, Health, Safety and Environment Services.
- Engineering Support Services for the C-27J platform may include: Routine Engineering Services, Capability Enhancement support Services, Engineering Investigations, and Engineering Analysis and System Safety Engineering support services;
- Maintenance support Services for the C-27J platform may include Repairable Item Maintenance, On Aircraft Maintenance Activities in Support of 35SQN , Aircraft Paint and Livery, Incorporation of System Upgrade Modifications, Incorporation of New Capability Modifications, C-27J Aircraft Disposal.
- Supply Support Services for the C-27J platform may include: Product Support Services, Disposal, Obsolescence Management, and Support Systems Supportability Analysis.

Some opportunities that arise for Australian Industry may be limited due to security restrictions, export control restrictions, intellectual property limitations or regulatory frameworks. Any restrictions will be advised by Northrop Grumman at the time of advertising.

Future Opportunities And Industry Engagement

Engagement Process

Northrop Grumman will engage Australian industry through our supplier database, Australian Industry Defence Network and the Industry Capability Network. On receipt of Expressions of Interest, Northrop Grumman will conduct a market-testing and due diligence appraisal and respond to companies appropriately. From time to time suppliers are likely to be added to and retired from the approved suppliers list.

Subcontractor/Supplier agreements are executed in compliance with NGA's corporate purchasing guidelines, which assures compliance with legislative obligations and ethical standards. As necessary, each agreement will include a flow down of clauses from the Prime Contract to assure alignment of subcontractor / supplier effort with the outcomes required by the Commonwealth and NGA.

Point of Contact

Northrop Grumman's Point of Contact will be:
C-27J AIC Manager
Email address: idsGSC@au.ngc.com

Ian Irving
Country Executive
Northrop Grumman Australia Pty Ltd